



Global Collaboration Responding to Global Challenges

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The maritime ecosystem is unique





- Oldest and largest sharing economy
- Global
- Flat
- Self-organized
- Federated and democratic governance
- Asset intensive with high demands on optimized resource utilization
- Not allowing for one owner
- Episodic interactions

"To INNOVATE the maritime ecosystem: a diverse group of thinkers and doers co-creating solutions to drive improvements in the value chain, industry, or ecosystem they belong to"







This talk highlights:

Two global challenges as examples when the selforganized ecosystem need to come together: CDM and Maritime Decarbonization

"Today's world faces global challenges that require co-creation and collaboration and the self-organising ecosystem of interdependent actors in the transport industry needs to contribute its fair share."







Creation of joint efficiencies for ...

| High | | Ecosystem | partners in a cross- industry value chain | peers in cross- industry value chains | partners and peers in cross-industry value chains |
|------|--------------------------------------|-----------|---|--|---|
| | Degree of scope and complexity | Industry | partners in an industry value chain | peers in industry value chains | partners and peers in industry value chains |
| Low | | Chain | partners in a company value chain | peers in parallel company value chains | partners and peers in company value chains |
| | | | Vertical | Horizontal | Diagonal |
| | | | Degree of integration and complexity | | |
| | | | Low | | High |



News / Collaboration and digitalization for balanced economic and societal capital creation by shipping

Collaboration and digitalization for balanced economic and societal capital creation by shipping

13 December 2022

Written by Mikael Lind, Wolfgang Lehmacher, Richard T. Watson, Article No. 96 [UNCTAD Transport and Trade Facilitation Newsletter N*96 -Fourth Quarter 2022



CDES: A New Paradigm for Navigating an Increasingly Complex World



Collaboration is a game changer





Collaborative Decision Making (CDM)

- Expanded planning horizons for enhanced predictability
- Common situational awareness
- Agreement on what data to share with whom and when
- Applied in different areas: AirportCDM, SeaportCDM, RailwayCDM, e2eCDM



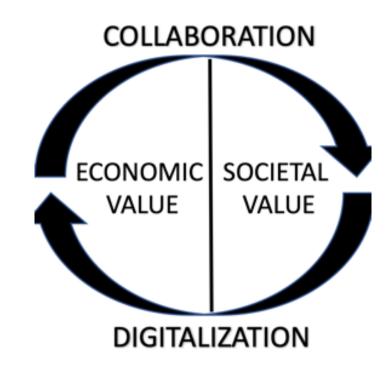




Digitalisation and collaboration operating in symbiosis



All industries need to place greater emphasis on the interrelationship between *collaboration* (c) and *digitalization* (d), as this powerful duo impacts economic (e) and societal (s) success through enhancing human and social capital and preserving and restoring natural capital. Focusing only on one of both dimensions of each pair, either on collaboration or digitalization, or on economic or societal value, leads to suboptimal results.







Challenge #1: Transparent and resilient global supply chains



Engage the buyers of transport services in the change process

The shipper-driven terminal-centric Virtual Watch Tower Network

Assisting Companies in Managing Disruptions and Risks in Global Supply Chains









Global launch of VWT@SMW'23







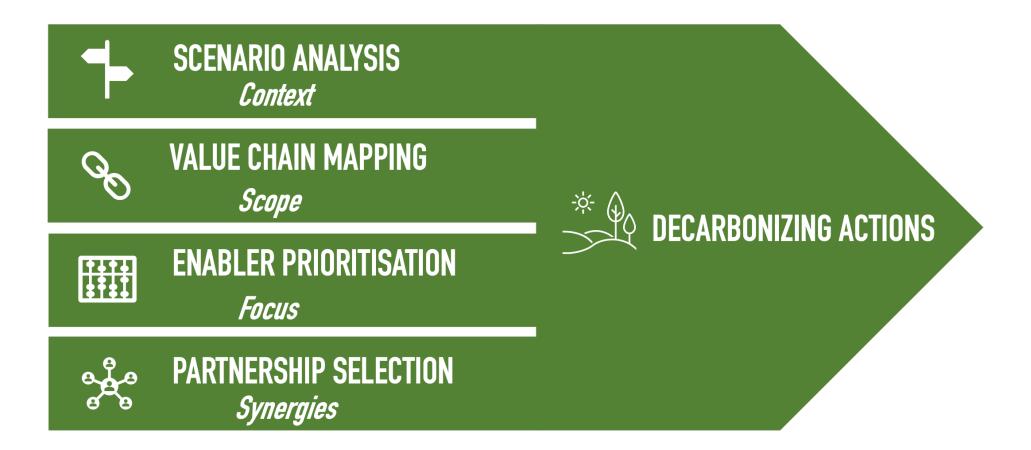
www.virtualwatchtower.org





Challenge #2: Enabling Maritime Decarbonization







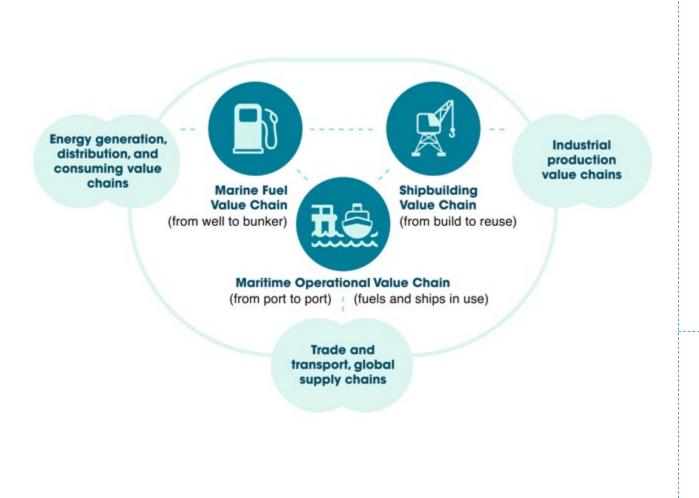


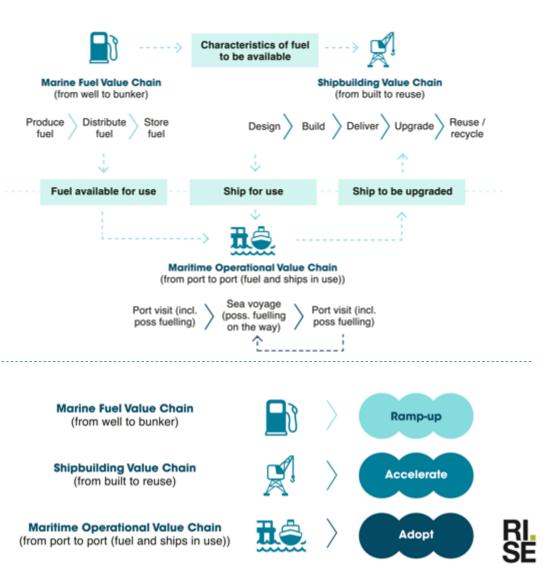


FORUM 2023

Foundational viewpoint: Interdependent value chains









Decarbonization enablers across interdependent value chains





Value Chain **Operations Controls**

Port measures

- Fuel storage / Fuelling equipment for sustainable alternative fuels + incentives
- On-shore power supply
- · Lower levy for greener ships

Multi-fuels

- LNG
- Green LNG / LBG
- Biodiesel
- Green methanol
- Green ammonia
- Green hydrogen

Other power sources

- Green electricity
- Nuclear
- Wind
- Solar

Green power-to-X technologies

- Electrolysis solutions for areen fuels from renewable electricity
- Technologies to produce green fuels from waste / carbon

Operations controls

- JIT Port Calls
- Advanced weather routing
- Commercial contracts
- Slot Management
- Speed Optimisation GHG emissions
- calculation

Ship optimisation

- Wind Support
 - Hvdrodvnamics
 - Ship size
 - optimisation
 - Fleet renewal
 - Autonomous ships

Circularity

- · Recyclable ships of recyclable material
- Carbon capture and storage (CCS) on ship level
- Battery processes and management

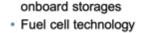
Financing

- Incentives for green fuel production
- · Incentives for green shipbuilding
- Green innovation / R&D funds
- Market based measures (MBM) - ETS and levy
- EEDI/EEXI/CII
- · On-shore Power Supply Usage
- Gradual reduction of GHG content in fuel
- Raw materials regulations



Multi-fuel power systems

- - Multi-fuel ICE engines /



- · Batteries powered motors
- Upgradability / Retrofitting

CO2 reduction for green

shipping

- - Regulations







A book on Maritime Decarbonization



- Editors: Mikael Lind, Wolfgang Lehmacher, and Robert Ward
- 70 contributors from industry and academia
- Preface: Mobilizing for decarbonization
- Part 1: Outlining baseline and perspectives
- Part 2: A step by step concept for decarbonizing shipping
- Part 3: Bringing the four step-concept to life
- Part 4: Some critical success factors for fast and global decarbonization
- Part 5: Case studies: Selected maritime decarbonization initiatives
- Concluding remarks calling for a holistic and inclusive approach



Mikael Lind Wolfgang Lehmacher Robert Ward *Editors*

Maritime Decarbonization

Practical Tools, Case Studies and Decarbonization Enablers





www.maritime-decarbonization.org

The ability to mobilise for collaboration and co-creation is critical in today's economy and society

- Collaboratively co-creating a novel approach to supply chain management <u>www.virtualwatchtower.org</u>
- Collaboratively enhancing the knowledge base on Maritime Decarbonisation <u>www.maritime-decarbonization.org</u>

 Collaboratively establishing Maritime Informatics as an applied research field <u>www.maritimeinformatics.org</u>

