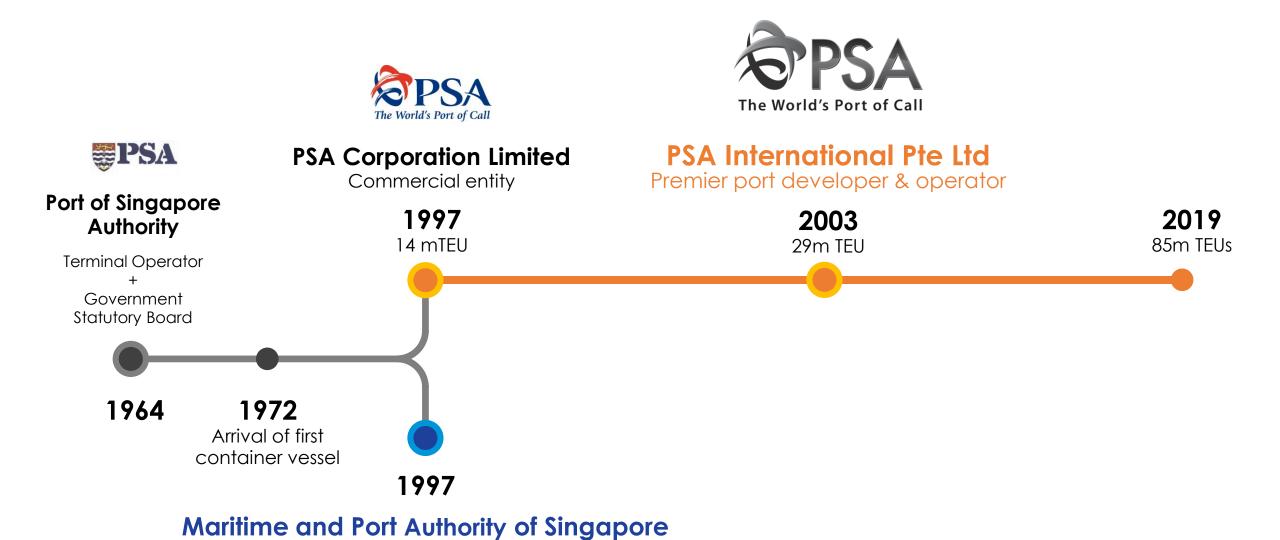


Nelson Quek, Head of Tuas Development PSA Singapore

PSA's Transformation Journey

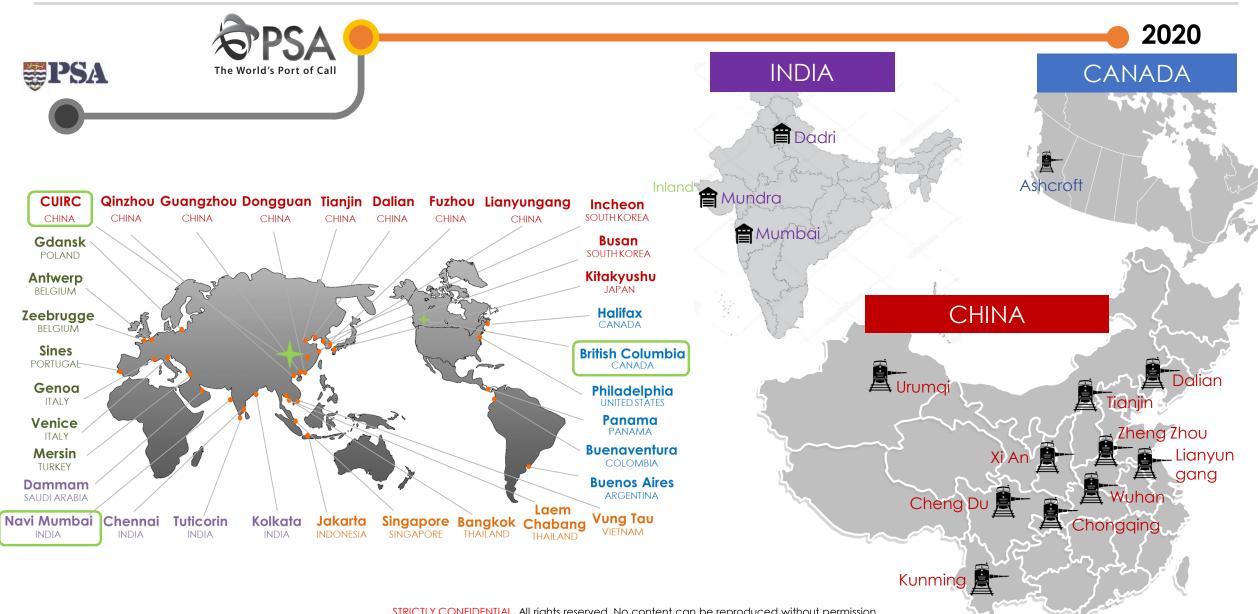
Port regulatory functions

From Statutory Board to Global Brand



PSA's Transformation Journey

From Statutory Board to Global Brand



Key Emerging Trends in Global Shipping

Accelerated by Geo-Politics and COVID

Slowdown in Container Growth

- More Pronounced Long-Term Deceleration.
- Shifts in transhipment models (eg Hub+Spoke vs Cross-Strings).

Technology Enables & Disrupts

- Structural Changes to how People Work, Play & Consume.
- Innovation to meet demand for increased Reliability & Transparency.

Cross Integration will Occur

- Reducing Value Chain Risks.
- Tighter integration between Production, Warehousing & Stockpiling.

Cargo
will
Change

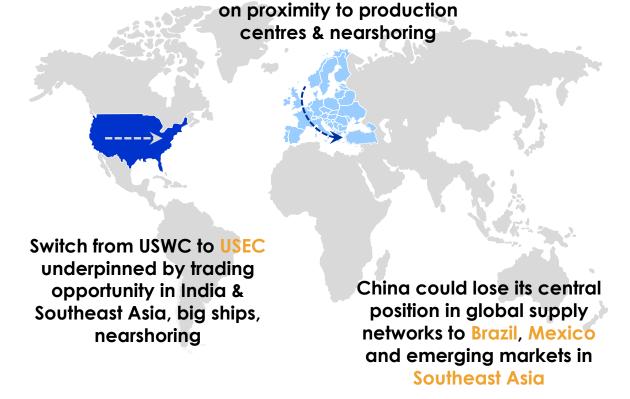
In both Content & Flows

US-Ching Tensions + COVID

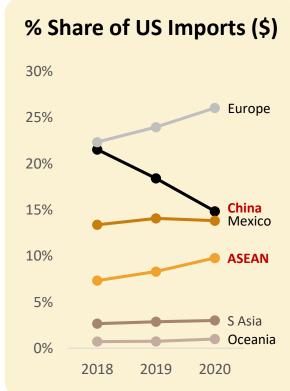
Examples of Trade Shifts

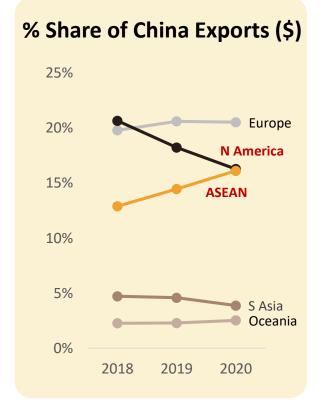
Threats, but also Opportunities

Globalization Regionalization
Single-Source Dependency Multi-Level Sourcing
Just-in-Time Just-in-Case



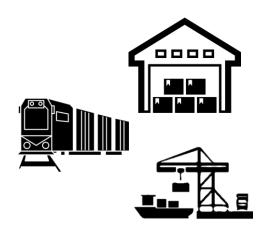
Switch from N Europe to S Europe





PSA's 3P Strategy

Going Beyond the Port - Cargo Solutions





DIFFERENTIATORS

- Assets
- Products & Services
- Intermodality



- Digitalization
- Execution
 - Logistics + Data + Finance
- Optimization

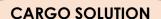












SG

Port

PARTNERSHIPS

- Commercial Collaboration
- Research & Development
- Startups
- IHLs
- Unions











Towards Tuas

The Future of Singapore Hub



Incremental Innovation...

Compounded over decades!

<u>2020</u>



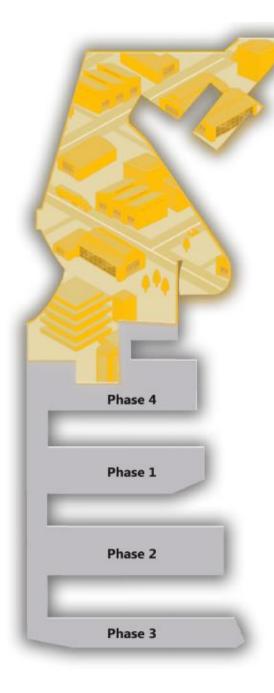




<u>1994</u>







Tuas: Supply Chain Ecosystem

Co-locating synergistic industries near to Tuas port

RDC • Cold chain • Energy & chemicals • Advanced manufacturing



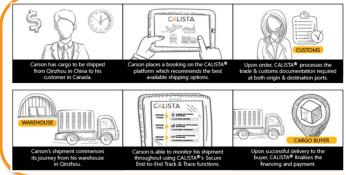




Connecting to other business zones

Extending SG hinterland • Intermodal logistics corridor • SG inter-district logistics network





Collaborating on Cargo Solutions via CALISTA

Digital platform • Trade documentation • Integrated processes • Analytics

PSA SG's Workforce Transformation

Build Future-ready Human Capital

Key Thrusts



1. Organisation

Fostering closer Engineering-Infocomm Technology-Operations ("EIO") integration in business units to drive innovation and automation



2. Jobs and Career Redesign

Dual-skilling, rotation across functions, reskilling and upskilling staff to take on higher value jobs



3. Building Future Competencies

Equipping our workforce with future ready competencies

Examples:

- Agile transformation in ICT
- Closer integration in Tuas Terminal organisation design

Examples:

- Executives on Dual Track Schemes
- Frontline staff upskilled to take on supervisory roles

Examples:

- Systems Engineering training with SIT
- Automation Familiarisation
- Robotic Process Automation (RPA)
- Capability Transfer Programme with technology partners

